



दि प्लास्टिक एक्सपोर्ट प्रमोशन कौन्सिल

(भारत सरकार, वाणिज्य एवं उद्योग मंत्रालय, वाणिज्य विभाग द्वारा प्रायोजित)
क्रिस्टल टावर, गुंडिवली रोड क्र. 3, ऑफ सर एम व्ही रोड, अंधेरी (पूर्व), मुंबई ४०० ०६९, भारत
दूरध्वनी : ९१-२२-२६८३ ३९९१/९२ फ़ैक्स : ९१-२२-२६८३ ३९९३
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THE PLASTICS EXPORT PROMOTION COUNCIL

(Sponsored by the Ministry of Commerce & Industry, Department of Commerce, Government of India)
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Ref. : Plexh/Cir/1207

18th August, 2017

To,

All Members of Plexconcil /

COA Members

Dear Sir,

Sub : Multi-Product Business Delegation to Cuba and Panama Led by Hon'ble Commerce and Industry Minister, Govt. of India (October 29-November 2, 2017) – Reminder

This is in continuation of our earlier circular ref. Ref. : Plexh/Cir/1125 dated 01st August, 2017 regarding Visit of a delegation led by Hon'ble CIM to Cuba and Panama during 30th October- 3rd Nov'2017 to attend FIHAV Event 2017 in Cuba.

Members are once again apprised that in order to boost India's exports to the Latin American Region, FIEO with the support of Ministry of Commerce and Industry, Govt. of India is mounting a Multi-Product Business Delegation to Cuba and Panama of selected Indian Companies from October 29, 2017 to November 2, 2017. The objective of the delegation is to showcase quality Indian products and services to the prospective buyers with the overall objective to enhance India' exports in the region through Focused B2B Meets.

The focused sectors are Auto-parts, Chemicals, Textiles, Pharmaceuticals, **Plastics**, Hand-tools, Food and Agro Products, Agriculture Machinery, Engineering, Building Material and related products, Leather made products, Infrastructure, Renewable Energy, Services including Tourism and Logistics etc.

Snapshot of Statistics of India-Cuba & India- Panama trade relation with respect to Plastic Sector

CUBA: In 2016, India exported plastic products worth USD 4.0 million to Cuba, representing a miniscule 1.4% of all plastic product imports of Cuba from the world (Source: TradeMap). Quick analysis of the merchandise trade data (pertaining to plastic products) indicates that apart from our existing export basket comprising of Packaging items; Other moulded and extruded items; Leathercloth; Stoppers, closures, lids etc; Plastic Raw materials; Houseware; and Plastic sheets, films, plates etc, India could target to export several other plastic products which Cuba is sourcing from other countries, and not from India. These product categories include objects like Pipes, tubes, hoses etc and fittings thereof; Woven sacks/FIBCs; Travelware; Self-adhesive sheets/films etc; and Optical items (like optical frames, lenses, sunglasses etc).

PANAMA: In 2016, India exported plastic products worth USD 11.0 million to Panama, representing 1.6% of all plastic products imports of Panama from the world (Source: TradeMap). Quick analysis of the merchandise trade data (pertaining to plastic products) indicates that apart from our existing export basket which chiefly comprises of Houseware, India could target to export a gamut of plastic products which Panama is sourcing from other countries, and not from India. These product categories include objects like Packaging items; Other moulded and extruded items; Plastic Raw materials; Plastic sheets, films, plates etc; Pipes, tubes, hoses etc and fittings thereof; Travelware; Optical items (incl optical frames, lenses, sunglasses etc); Self-adhesive sheets/films etc; Brushes (of all kinds); Stoppers, closures, lids etc; Writing Instruments; Floorcoverings; Ropes, twines, cordage; and Leathercloth.

The visit of the delegation is coinciding with the **India Participation in FIHAV-35th Havana International Fair** scheduled from **30 October, 2017 – 3 November, 2017 at Havana, Cuba**. The participation in the fair is being organized by ITPO and FIEO Jointly and likely to be inaugurated by Hon'ble Commerce and Industry Minister, Govt. of India.

Participation Charges:

The Business Delegation is proposed under **Market Access Initiative (MAI) of the Ministry of Commerce & Industry, Govt. of India**. They are offering **subsidized participation fees of Rs.3,00,000/- (subject to the approval of Ministry)**

Participation fee includes the following:

§ **B2B Meetings in Cuba and Panama**

§ **Hotel Stay in Cuba and Panama**

(2 Nights each on Single occupancy-4* and above)

§ **Airfare (Economy Class) for per person (Delhi-Havana-Panama-Delhi)**

§ **Local and Airport transfers**

§ **All Meals (Breakfast, Lunch and Dinner)**

§ **Visa Charges (Cuba and Panama)**

§ **Interpreter Charges**

**** Air-ticket (Economy Class) per person per company will be reimbursed subject to the approval of Ministry upto Rs. 1,00,000/- to the eligible companies.**

Interested members for this business delegation, kindly send your confirmation as per the [Registration Form](#) enclosed along with the participation fee (Non-Refundable) to FIEO at ashishjain@fieo.org; mohithans@fieo.org; manishsharma@fieo.org latest by **21st August, 2017 (12noon)** under intimation to Plexconcil at bharti@plexconcil.org.

The payment may be made by **Demand Draft/RTGS** in the name of Federation of Indian Export Organisations payable at New Delhi.

Details for RTGS/NEFT Payment: Axis Bank

Bank Name Axis Bank Ltd.
Bank Address 29 CC Basant Lok Complex, Vasant Vihar, New Delhi-110057

Bank A/c	FIEO
Account No.	473010100060914
MICR Code	110211041
IFSC	UTIB0000473

In case of any further details/queries, you may contact FIEO at 011-46042118/44/16 or by e-mail at ashishjain@fievo.org; mohithans@fievo.org; manishsharma@fievo.org.

With best regards,

Yours sincerely,

Sribash Dasmohapatra

Executive Director

FEDERATION OF INDIAN EXPORT ORGANISATIONS

Tel: 011-46042118/44/16 Fax: 011- 26148194

E-mail: ashishjain@fieo.org; mohithans@fieo.org ; manishsharma@fieo.org

Registration Form

Multi-Product Business Delegation to Cuba & Panama

1. Name of the Company: _____
Address _____
Tel _____ Fax _____ E-mail _____
Mobile: _____ Website: _____

2. IEC Code No: _____
(Kindly attach a copy of the IEC)

3. FOB Value of Exports:
2015-16 _____
2016-17 _____

4. HS Codes (Exports)

S. No.	HS Code (6 digit level)	Product description

5. Member: FIEO/ Other EPC (mention your RCMC No.)

6. Business Interest
Exports: _____
Imports: _____

7. Any Other Business Interest with Cuba & Panama

8. Remittance details (Demand Draft/RTGS):
Amount _____ Demand Draft No./RTGS _____ Date _____
Name of the Drawing Bank _____

Yes I am interested in participating in Business Delegation to Cuba and Panama

Signature of authorized signatory _____

Name & Designation _____

Company Seal _____

Date: _____



Multi-Product Business Delegation to Cuba & Panama

DETAILS OF REPRESENTATIVES

Tel: +91-11-46042118/44/16; Email: ashishjain@fio.org; mohithans@fio.org; manihsharma@fio.org

Company Name :

Name of Representative:

Designation:

Passport Details:

Passport No :

Place of Issue :

Date of Issue :

Date of Expiry :

Name of Representative:

Designation:

Passport Details:

Passport No :

Place of Issue :

Date of Issue :

Date of Expiry :

Please attach a passport size photograph of each representative.